## Oatcakes & Milkshakes

When we opened our first shop we started making our shakes using scooped ice cream which was hard work for our staff and very time consuming. We needed a way of improving our efficiency whist maintaining the quality of our product.

Following a meeting with our local Taylor UK sales manager, we decided to buy a Taylor C706 soft serve machine to make the ice cream for the base of our shakes.

Since the machine has been installed its been a revelation and we'll now order a second for our other store.

Jay Felgate - Director

Name: ..... Oatcakes & Milkshakes

Area: ..... Stone, Staffordshire

Type: ...... Shake Bar Equipment: ..... Taylor C706

Menu: ..... Blended Shakes

**Equipment** 

Installation Date: ..... April 2017

## 16oz Blended Shakes Profit Example

Selling Price	£4.95
Less VAT	£0.83*
Sub Total	£4.12
<b>Less Product Cost</b>	£1.25**
<b>Profit per Portion</b>	£2.87
<b>Average Daily Servings</b>	250
<b>Nett Daily Profit</b>	£717.50
Selling Days	360

**Nett Annual Profit £258,300.00** 

\*VAT at 20%

<sup>\*\*</sup>Approximate product cost for 16oz blended shake. Costs <u>NOT</u> supplied by Oatcakes & Milkshakes and designed for example purposes only.



