



BIBLOS LTD

VEGAN THICK SHAKES

EQUIPMENT: TAYLOR 430

The vegan market is an important part of our business and adding a vegan shake product seemed an obvious choice, however a vegan shake product was somewhat elusive...

We had seen Taylor machines in various different locations and contacted Taylor UK to find out if a vegan shake product was available.

Andy Morgan, our local Taylor sales manager, found a vegan product for us and after some tests we were completely satisfied that we had found the right machine and mix to produce and amazing vegan shake offer.

Ariel Czaczkes - Director, Biblos Ltd



PROFIT EXAMPLE - 16oz VEGAN SHAKES

<u>SELLING PRICE</u>	£3.75
<u>VAT*</u>	£0.63
<u>SUB TOTAL</u>	£3.12
<u>PRODUCT COSTS**</u>	£0.50
<u>PROFIT PER PORTION</u>	£2.62
<u>AVERAGE SERVINGS PER DAY</u>	30
<u>NET DAILY PROFIT</u>	£78.60
<u>SELLING DAYS PER YEAR</u>	360
<u>NET ANNUAL PROFIT</u>	£28,296.00

*VAT AT 20%

**PRODUCT COST SUPPLIED BY BIBLOS LTD

BUSINESS NAME: BIBLOS LTD
AREA: BRISTOL
BUSINESS TYPE: CAFÉ/TAKEAWAY
MENU ITEMS: VEGAN SHAKES
EQUIPMENT: TAYLOR 430
INSTALLATION DATE: NOVEMBER 2018